

Week 23 – June 14th Vet Watch® Weekly Insight Report



VETERINARY TREND WATCH
Weekly Insight for US veterinary market trends

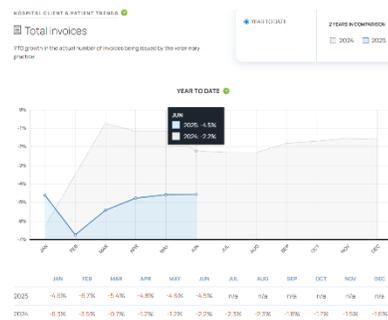
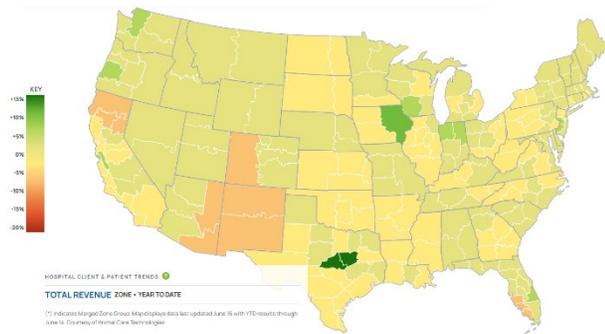
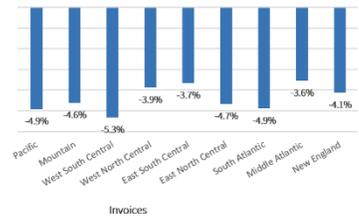
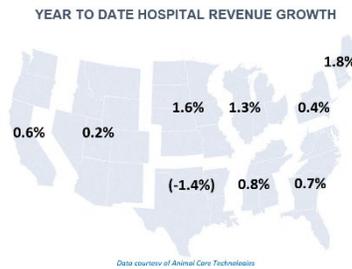
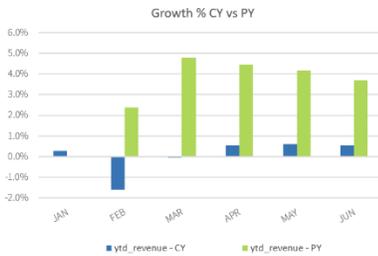
VetWatch®, the veterinary profession’s premier resource center for insight and information on the issues that matter most.

Key Findings

Weekly YTD Hospital Client & Patient Trends

For Year to Date through week ending **June 14, 2025**, revenue growth is at +0.6% YTD net growth versus YTD 2024 for the ~3,000 reporting practices. Reported YTD revenue growth is positive for 8 of 9 census divisions. For more detailed information on your specific geography, please go to www.vetwatch.com.

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| YEAR TO DATE JAN-JUN 14, 2025 | ↓ -3.2% Clients YoY (YTD) | ↓ -4.5% Invoices YoY (YTD) | ↓ -3.9% Patients YoY (YTD) | ↑ 0.6% Revenue YoY (YTD) |
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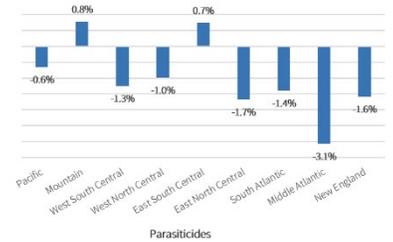
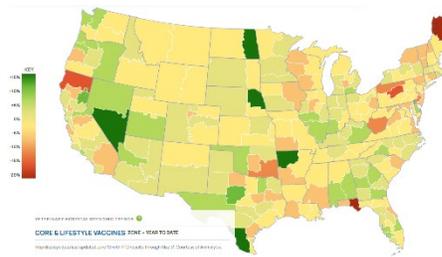
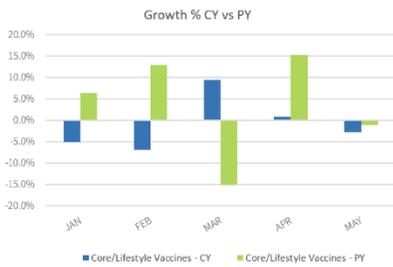
Note: Vet Watch® YTD Weekly Insight Report uses Sun-Sat week endings for the data presented above and months generally follow a 4-4-5 calendar of weeks.

Monthly Hospital Vaccine, Supplies and Parasiticides Purchasing Trends

For the month ending **May 31, 2025**, year over year reporting showed mixed results among the respective categories across the 32,000+ practices and shelter locations in the Animalytix Marketplace. For more detailed information on your specific geography, please go to www.vetwatch.com.

Core & Lifestyle Canine & Feline Vaccine practice purchase spending indices were at (-0.7%) growth YTD nationally through the end of the month. Purchases of Surgical Suite consumables, which serve as a proxy for the incidence of surgical procedures, were at (-1.5%) growth YTD. Chronic Care products were +2.1% growth YTD. Growth in Kennel Cough vaccine purchases were at +0.1% YTD. Overall spending growth for Parasiticide were at (-1.2%) growth YTD.

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| MONTH TO DATE MAY 31, 2025 | ↓ -2.0% Chronic Meds YoY (MTD) | ↓ -2.8% Core/Lifestyle Vaccines YoY (MTD) | ↓ -6.4% Kennel Cough Vaccines YoY (MTD) | ↓ -3.4% Parasiticides YoY (MTD) | ↓ -2.5% Surgical Suite YoY (MTD) |
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| YEAR TO DATE JAN-MAY 31, 2025 | ↑ 2.1% Chronic Meds YoY (YTD) | ↓ -0.7% Core/Lifestyle Vaccines YoY (YTD) | ↑ 0.1% Kennel Cough Vaccines YoY (YTD) | ↓ -1.2% Parasiticides YoY (YTD) | ↓ -1.5% Surgical Suite YoY (YTD) |
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Commentary LINK

Please go to the link above to view and/or download the full commentary *.pdf file for the month YTD.

Visit www.vetwatch.com to access:



Insight into 236 unique reporting zones from across the country.

Revenue trends from nearly 4,000 practices.



Purchasing trends for key supply categories for 32,000+ practices & shelters.

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