

Vet Watch® Insight Report

February 25, 2023



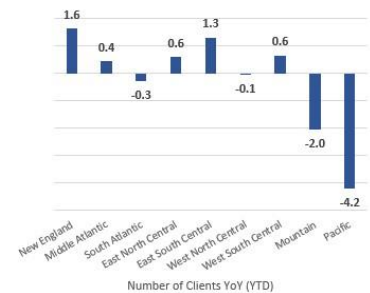
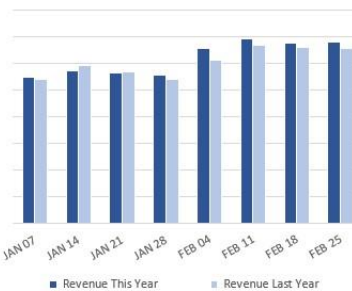
VETERINARY TREND WATCH
Weekly insight for US veterinary market trends

VetWatch.com, the veterinary profession's premier resource center for insight and information on the issues that matter most.

Key Findings:

Monthly Hospital Client & Patient Trends

Revenue for the week ending **February 25, 2023**, is at +8.5% YTD net growth versus YTD 2022 for the ~3,000 reporting practices. Reported YTD revenue growth remains strong for all census divisions. For more detailed information on your specific geography, please go to www.VetWatch.com.

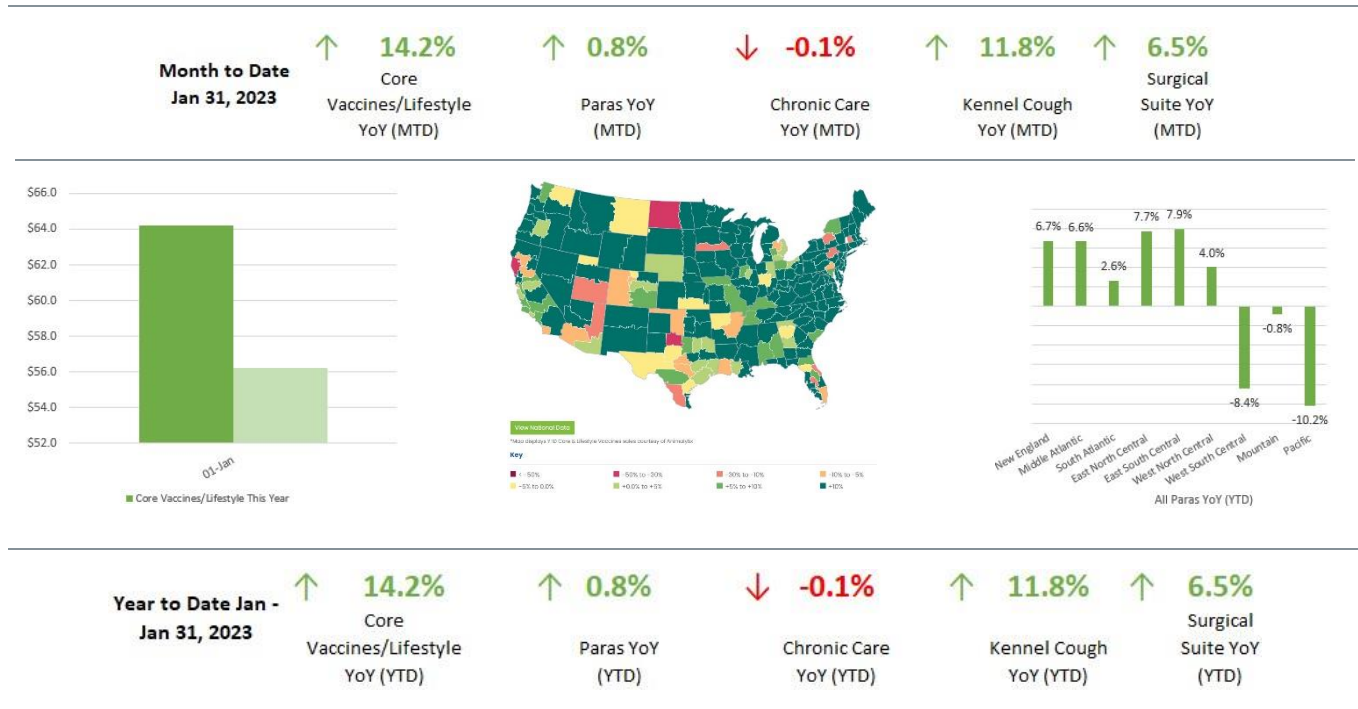


Monthly Hospital Vaccines, Supplies and Parasiticide Purchasing Trends

For the month ending **January 31, 2023**, year over year reporting showed primarily positive results among the respective categories across the 32,000+ practices and shelter locations in the Animalytix Marketplace. For more detailed information on your specific geography, please go to www.VetWatch.com.

Core & Lifestyle Canine & Feline Vaccine practice purchasing indices were at +14.2% growth YTD nationally for the month. Purchases of Surgical Suite consumables, which serve as a proxy for incidence of surgical procedures were at +6.5% growth

YTD. Chronic Care products were (-0.1%) growth YTD. Growth in Kennel Cough vaccine purchases were at +11.8% YTD. Overall growth for Parasiticide purchases were at +0.8% growth YTD.



Monthly Commentary LINK

Please go to the link above to view and/or download the most recent full commentary *.pdf file for the month YTD. Updated after month end.

Visit www.vetwatch.com to access:

<p>Insight into 236 unique reporting zones from across the country.</p>	<p>Revenue trends from nearly 4,000 practices.</p>	<p>Purchasing trends for key supply categories for 32,000+ practices & shelters.</p>
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Regards,

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